

TESTIMONIALS (3 pages)

Jeff Frank, Sailrite Enterprises, Columbia City, USA

“We bought our ProSail Cutter in 2011 and we use it every day to make sails and shade sails. It is switched on all day and is run from an hour to seven hours a day depending on jobs. It works perfectly and it does what it is supposed to do. This is a really big deal for us as we have had bad experiences with other equipment before we bought the ProSail.”

Craig Flanagan, Shade to Order, Australia

“We used to make sails and we originally bought our ProSail Plotter Cutter for this purpose back in 1991. We now make canvas products and large architectural shades and we still use the ProSail every week. It’s a great machine and it doesn’t break down. It’s been great value for money. ProSail software and the ProSail automated plotter/cutter has been the best purchasing decision that I have ever made in business, it put my business ahead of the pack.”

Bob Meagher, Super Sails, Fort Lauderdale, USA

“We bought our ProSail Plotter Cutter back in the early 90s and it’s still used all day every day and has been going strong for years. It just keeps on working. It’s reliable and quite possibly indestructible. It’s easy to use and very easy to teach others.”

David Tallis, Contender Sailcloth, Australia

“The ProSail Plotter Cutter is excellent value for money. From light weight spinnaker cloths to the heaviest dacrons and laminates, the cutter handles high volumes with very little downtime. The installation was very simple and our machine hasn’t missed a beat since we installed it 7 years ago. The after sales support from ProSail has been exceptional, a professional and prompt response is a refreshing change in today’s environment. The reliability, accuracy and performance of the ProSail cutter truly puts them in a class of their own.”

David Snoad, PINZ, Australia

“We have two ProSail Plotter Cutters – one about 15 years old and a newer one bought two years ago. Both machines are in use all day every day. The software is very easy to use and it’s easy to custom design anything. The cutter is relatively inexpensive and is excellent value for money.”

Scott Carr, Bos and Carr Boatbuilders, New Zealand

“We use our plotter every time we get a job in and the rest of the time it is stowed conveniently away. It’s super reliable and is everything we need it to be. It just keeps on going. A few years ago we upgraded the software and this made it a little easier to use but it went from being very good to a bit better. For our purposes and application it’s 10 out of 10 and has been a very good investment.”

Jeroen Van Leeuwen, Zeilmakerij Cover Works, Netherlands

“We use our cutter for sprayhoods, covers, bags and upholstery and we find it very reliable. It hardly ever breaks down or has any problems. I would say it is the heart of our business.”

Frank Hammond, Horizon Sailmakers, Australia

“We make sails and architectural sails and we have been using our ProSail Plotter Cutter for 23 years. It’s used every day. It’s a good tool and we know it very well after all these years. The panel making program is fantastic and the cutter does everything we want it to do.”

Sylvain Le Tinnier, Voilerie Paimpol, France

“We use our ProSail Plotter to plot different fabrics for covers, cushions, sunshades and many other applications. It’s reliable and very simple to use and we would give it 10/10 in our business.”

António Viegas, Fofovelas Equip Desportivos Unipessoal Lda, Portugal

“We recently bought a plotter from ProSail and we are using it to plot small sails for different kind of boats. The plotter is working well and we liked the fact that the plotter came complete with a full pack of advice and tips that helped us get it up and running quickly.”

Nick Collins, Collins Sailmakers, UK

“We have been using our ProSail Plotter Cutter for about 20 years. It is very labour saving and saves us heaps of time. It’s very accurate and we seldom need to recalibrate it. It’s very reliable. We have only ever had one breakdown and ProSail in New Zealand sent us a couple of parts within days which enabled us to get it up and running quickly.”

Mirò Pecorilla, Speed Sails, Italy

“We have been using our ProSail machine for 25 years. We like it because it’s simple, easy to use for employees and easy to teach new staff and we have never had any problems with it.”

Rob White, Evolution Sails, Australia

“We bought our plotter cutter back in 1991 and we still use it every week. It’s configured with the track down one side so when it’s not in use we can use the table for other things. This suits us as we have limited space. I think the product is unbelievably good and I like the fact that it does the work of two people with perfect accuracy. It’s easy to use and not complicated on the IT side of things. We have had good service from ProSail and no problems with the machine ever.”

Travis Blain, Mack Sails, Florida, USA

“We bought our ProSail Plotter in 1994 and its used to make sails all day, every day. We make 3 or 4 sails a day and 700 sails a year. Everything is positive with this plotter and we fully rely on it in our business. It’s no trouble and there are no issues – we have only ever changed a couple of cables in all the years we have had it. Technical support is also very good although we haven’t really needed it much because the machine is so reliable.”

Jérôme Ledoyen, Unisails, France

“We use our ProSail Cutter for awnings and covers and it’s in use 30 hours a week in high season. It’s a simple to use and very reliable machine that does the job it is supposed to.”

Eric Taylor, Taylor Sails, Port Angeles, USA

“I use a ProSail Plotter for plotting all my sail designs... It’s used regularly and it does exactly what I need – it’s accurate with a nice clean line. The price was brilliant and its great value – it’s the ideal product for my needs.”

Grant Ewing, Lidgard Sailmakers, New Zealand

“We purchased our ProSail Plotter Cutter for sail making and we use it every day. It’s an awesome machine with great performance. Paul helped us with setting up the machine and we were very happy with the after sales service. It’s a robust, reliable machine with good accuracy and it’s easy to use.”

Suresh Budhia, Kolorful Canvas, New Zealand

“We use our ProSail Plotter regularly during the manufacture of our awnings and marquees. We are very happy with it. It’s the first plotter I have owned and previously all the work was done by hand. The plotter saves time and has increased productivity and enabled us to do things we were not previously able to do. I would recommend it for its accuracy, reliability and simplicity.”

Patrick Hyman, Liferaft Systems, Australia

“We use the ProSail Plotter Cutter as an integral part of production of our inflatable liferafts and evacuation systems. It is typically used for about 25 hours a week. We have had it since 1996 and have replaced several parts over the years but it still goes very well. We like the fact that we can replace almost anything on it ourselves and that it is reliable and easy to maintain and service.”

Trudy, Bryan’s Canvas, Australia

“We use our ProSail Plotter in the production of our canvas bags and other canvas products. It’s used every day. It’s easy to use, speeds things up and improves productivity.”

Andrew Fee, CQ Sailmaker, Australia

“We use our plotter every week and our digitiser as need arises. Both pieces of equipment have helped us to increase our productivity and accuracy and the plotter is very easy to use.”

Felix Egner, Landenberger Sailing, Germany

“ProSail is good value, reliable and easy to use. It’s easy to fix and spares can be found locally which is a bonus. With more complicated cutters you don’t have option to fix it yourself. The ProSail hardware is very good and it’s a really nice handy machine.”

Sergey Nikitin, TENTPROF Co Ltd, Moscow, Russia

“We manufacture tensile structures, inflatable buoyancy units and crane certification water test bags. We bought a new ProSail Cutter in 2014 and I am very happy with it - very simple and easy to operate.”

Laurent Fieschi, Laurent Sail Designs, Italy

“I am a professional sail designer. I prefer the ProSail design software as its extremely user friendly and is great value for money.”